

New Price List

Please find enclosed with this newsletter a copy of our new price list, effective 1 February 2011.

Key changes to the price list include the addition of a new user-friendly test profile table and the expansion of several of our profiles to include more analytes.

All prices have been reviewed, with some of the tests that are sent to external laboratories, e.g., frozen samples, having had a larger price increase reflective of the costs of transport.

QML Vetnostics still remains extremely cost competitive compared to other laboratories. As a policy, we try to keep our send away tests as low priced as possible (compared with our competitors) to allow Veterinarians to investigate their cases as comprehensively as possible.

If you have any further queries or would like an Excel file version of our price list, please contact Shaun Hickey, Vetnostics Manager on (07) 3121 4013 or shaun.hickey@qml.com.au.

REMEMBER OUR CONTACT NUMBER

1300 VET QML (1300 838 765)

Our QML Pathology Vetnostics contact number 1300 838 765 has now been in operation for over 18 months. For a fast, efficient service, this number will take you directly to the following options:

- 1 - Results enquiries
- 2 - Added tests
- 3 - Speak to a Pathologist
- 4 - Order veterinary vaccines
- 5 - All other enquiries/Vetnostics Manager.

Calls will be charged at local rates from landlines. Mobile charges may vary.

Welcome Dr Michelle Dennis **DVM, PhD, Diplomate ACVP** Our additional Veterinary Pathologist at QML Vetnostics

QML Vetnostics is excited to welcome Dr Michelle Dennis, Specialist Veterinary Pathologist. Both Michelle and Dr Brett Stone are based at the Murarrie laboratory in Brisbane. This expansion of the Vetnostics team will ensure rapid result turnaround times as well as allowing us to now have a Pathologist on duty on Saturdays. This will also substantially increase the availability of a veterinary Pathologist to answer any questions or discuss results (phone: 1300 VET QML).

Dr Michelle Dennis received her DVM with distinction from Purdue University in 2002. She conducted residency training in anatomic pathology at Colorado State University, home of Colorado's state veterinary diagnostic laboratory and the renowned Animal Cancer Center, and became board-certified in veterinary anatomic pathology in September 2005. While at Colorado, Michelle received additional focused training in surgical pathology, ophthalmic pathology and neuropathology. In 2007, she completed a PhD in epidemiology and pathology which addressed surveillance and diagnosis of transmissible spongiform encephalopathies of domestic animals.

From 2007-2010, Michelle has been a Senior Lecturer in veterinary pathology at the University of Sydney, and is currently an affiliate faculty member of Colorado State University. Michelle is passionate about improving the understanding and diagnosis of animal diseases, and progressing collaborative clinic-centered relationships needed to achieve this. She is an active member of the American College of Veterinary Pathologists and the ACVSc Pathobiology Chapter. Her professional interests are broad and include diagnostic test evaluation, prognostication of disease, and description of new syndromes of domestic animals recognised through a diagnostic service. Her research activities have focused on investigation of natural disease, including canine soft tissue sarcoma, lingual lesions of dogs, sled dog mortality, Johne's disease in livestock, and various infectious diseases of wildlife and fish.



Dr Michelle Dennis



All New
Online Results



Real-Time Results... Anytime, Anywhere.

Introducing Path-Way, a new web-based application by QML Pathology, providing you with real-time access to our database.

Instant Access

As soon as the result is available at the laboratory, it is available at Path-Way - enabling you to view your clients' results quickly, efficiently and securely over the Internet.

With no paper to handle, instantaneous delivery and secure access, Path-Way ensures your clients' results are available real-time, anywhere, on time, all the time.

New Features

Increased search functionality, including new filters

Unique username and password

Update your account details online

View pending requests

Print off hard copy reports in a familiar format

View interactive charts

View cumulative results

To register, visit www.path-way.com.au



Path-Way

'USG FOR FREE' AND DISCOUNTED COMBINATION TESTING

In an effort to allow for more comprehensive testing with our profiles, Urine Specific Gravity (USG) will be performed free of charge whenever a USG is requested with ANY of the profiles listed within the Pathology Profiles section of the request form.

To receive the 'USG for Free' all you need to do is to **ensure that you tick the specific gravity box listed within the Urine Examination section** of the request form together with your profile request.

The current complete list of tests offered at a significantly discount price when requested with ANY of the listed profiles is now as follows:

TEST	Normal Price (exc. GST)	Reduced Price (exc. GST)
Total T4	\$37.00	\$17.00
Urinalysis	\$30.00	\$17.00
Urinalysis + Urine Culture	\$57.00	\$36.00
FIV & FeLV	\$67.00	\$44.00
Urine Specific Gravity	\$21.00	FREE

As per current price list (effective February 2011).

These reduced prices will also apply for any of these tests that are subsequently 'added on' to an initial pathology profile already performed.

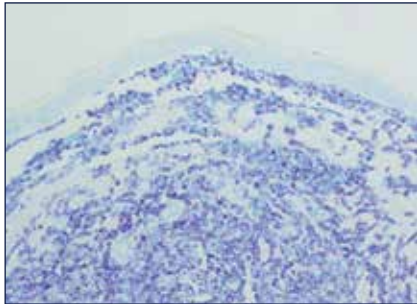
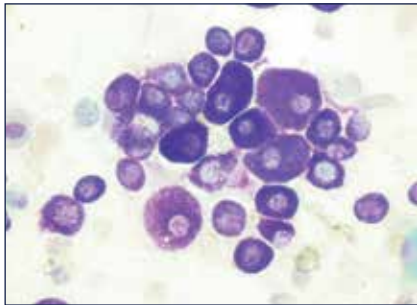
STAFF DISCOUNT

QML Pathology Staff Member Discount

- QML Pathology staff are eligible for a discount on non-referral tests and we ask that you please forward this discount on to the client.
- We do not bill staff members directly.
- To qualify for this discount, please clearly label the request form "QML Staff Member Discount" together with both the staff member's full name. (Details may be confirmed by QML Vetnostics prior to applying the discount).

Veterinary Staff Discount

- As from 1 February 2011, **Veterinarians and their staff will be eligible for a 15% discount on non-referral tests only if they are routine users** of QML Vetnostics.
- This is only for staff members' own pets and does not extend to friends or other family members.
- To qualify for this discount, please clearly label the request form "Staff Discount" together with both the staff member's full name and the position that they hold in the practice. (Details may be confirmed by QML Vetnostics prior to applying the 15% discount).



Utilise our Veterinary Medical Consultant Service

Dr Sue Foster (Vetnostics Medical Consultant) is available to discuss canine and feline medical cases. Sue can be contacted after 10.00am weekdays by phoning 0423 783 689. If leaving a voicemail message, please also leave the relevant QML Pathology Vetnostics laboratory number so that Sue can review the results before returning your call.

Help the environment, get the Newsletter by email

In an effort to reduce our carbon footprint, we would like to distribute this newsletter by email where possible. If you would like to receive this newsletter by email in the future, please send your email address and contact details to Sandra Rolls sandra.rolls@qml.com.au.

MULTIPLE HISTOPATHOLOGY/CYTOLOGY SUBMISSIONS

We receive occasional enquiries regarding how histopathology and cytology sample submissions will be billed when multiple specimens from the same animal are submitted concurrently. The QML Vetnostics billing for such submissions is simplistic, detailed within the price list and summarised as follows:

Cytology

- Fine needle aspirates (FNA), scrapings, smears: Charged per lesion/anatomical site. The first site will be charged as per FNA in the price list with each additional site incurring the additional FNA charge. Up to six smears per site will be evaluated without additional charge.
- The exception is when multiple lymph nodes are sampled in cases of generalised lymphadenopathy/multiple lymph node enlargement with these cases charged as one site (FNA) even though separate lymph nodes may have been sampled. Up to a total of six smears will be evaluated without additional charge.
- Fluids (CSF, body/joint fluid, BAL/TTW): Charged per anatomical site. There is no further discount for subsequent/additional sites sampled.

Histopathology

- Histopathology tissue biopsies are charged per tumour/anatomical site regardless of the origin, size or consistency of the tissue sampled (i.e., Bony samples do not incur an additional fee).
- Margin examination is automatically included when requested at no additional charge, regardless of the size of the submitted tumour/mass/lesion.
- Non-tumour skin punch/wedge biopsies taken from multiple sites (up to five sites) in cases of 'generalised' skin disease (e.g., pruritis, alopecia, pustular dermatitis) will be charged as one specimen.
- Biopsies taken from multiple lymph nodes in cases of generalised lymphadenopathy/multiple lymph node enlargement will be charged as one specimen.

REDUCED PRICE ON VACCINATION TITRE TESTING

Re-vaccination of adult pets is a complex issue requiring discussion between Veterinarians and pet owners to tailor the most appropriate vaccine and vaccination protocol for each individual animal. There is an increased concern of pet owners regarding 'over vaccination' of pets and possible adverse side effects associated with vaccination. The current recommendation is for triennial vaccination of adult cats and dogs with core vaccines where appropriate.

QML Vetnostics has reduced the price of canine and feline core vaccine antibody titre testing in an effort to help Veterinarians make a more informed decision regarding the re-vaccination of dogs and cats.

TEST	Previous Price (exc. GST)	Current Price (exc. GST)
Canine Distemper (CDV) Antibody	\$48.00	\$35.00
Canine Parvovirus (CPV) Antibody	\$48.00	\$35.00
CDV & CPV	\$72.00	\$60.00
Canine Hepatitis Antibody	\$58.00	\$45.00
Feline Calicivirus, Herpesvirus and Panleukopenia Virus Antibody	\$95.00	\$60.00

As per current price list (effective February 2011).



VET VACCINES AND CONSUMABLES

QML Pathology has expanded its vaccinations catalogue to include a wide range of vet vaccines and consumables.

- A wide range of vaccines including canine, feline and equine are available for sale at competitive prices.
- Our internationally recognised integrated cold chain network ensures the integrity and quality of our vaccines during transportation.
- Next day delivery is available (excluding weekends and public holidays) for practices located within metropolitan and regional centres throughout Queensland and northern New South Wales.
- Commonly requested veterinary consumables are now also available for purchase, including **MAX-ACT™ Clotting tubes**.
- All vet vaccine purchases are eligible for Win Rewards Points.



Vaccines can be ordered by calling **1300 838 765 (1300 VET QML)** or by downloading the form from our website.

Weekend & Public Holiday Surcharge for Non-Routine Users

As per our current and previous price lists, there will be a \$25.00 additional charge per submission for any samples submitted on weekends or public holidays by non-routine users. This is necessary to cover the additional expense of collection and processing of samples during these times.

CONFIRMATORY TESTING FOR VETERINARY SURGERIES USING REM SYSTEMS/VETSCAN IN-HOUSE ANALYSERS

In association with REM SYSTEMS, QML Vetnostics is able to offer confirmatory testing for samples already run through REM/VetScan in-house instruments as follows:

- \$28.00 exc. GST charge for repeat haematology and comment by Pathologist, with veterinary practice to submit an unstained blood film, EDTA blood and copies of in-house results.
- \$35.00 exc. GST charge to repeat in-house biochemistry assays at a QML Pathology laboratory with result review and interpretation by Pathologist. The veterinary practice is to submit serum or lithium heparin plasma sample and copies of in-house results.
- \$60.00 exc. GST charge repeat in-house haematology and biochemistry results, review and interpretation by Pathologist, with veterinary practice to submit an unstained blood film, EDTA sample, serum/lithium heparin plasma and copies of in-house results.
- \$30.00 exc. GST for Pathologist interpretation of in-house results. Vet surgeries can fax through results and Pathologist will interpret and report to vet practice.

For a copy of the in-house confirmatory request form, please contact the QML Vetnostics Manager on **(07) 3121 4013** or **Shaun.Hickey@qml.com.au**.

Copies of in-house results **MUST** be submitted together with the QML Pathology confirmatory testing request form and appropriate blood specimens, or requested analysis will be charged at the regular fee (as per current price list).

For further information and enquiries on REM/VetScan Veterinary in-house analysers, please contact:

Nicolette Newell

Business Manager - Veterinary

P: 1800 737 222 - Free Call

P: +61 7 3425 2116 (DDI)

F: +61 7 3425 2116

M: +61 400 359 022

www.remsystems.com.au

PO Box 766

North Ryde NSW 1670

REM SYSTEMS

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Vetscan VS2

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Small footprint.
Save time.

Vetscan VSPro

Point of care coagulation analyser.
Combination PT/aPTT cartridge.

Vetscan I-STAT

Blood gas/critical care analyser.
Very portable, small sample size.
Results when you need them

Vetscan HM5

5 part differential in under 5 min.
Simple, easy, efficient.